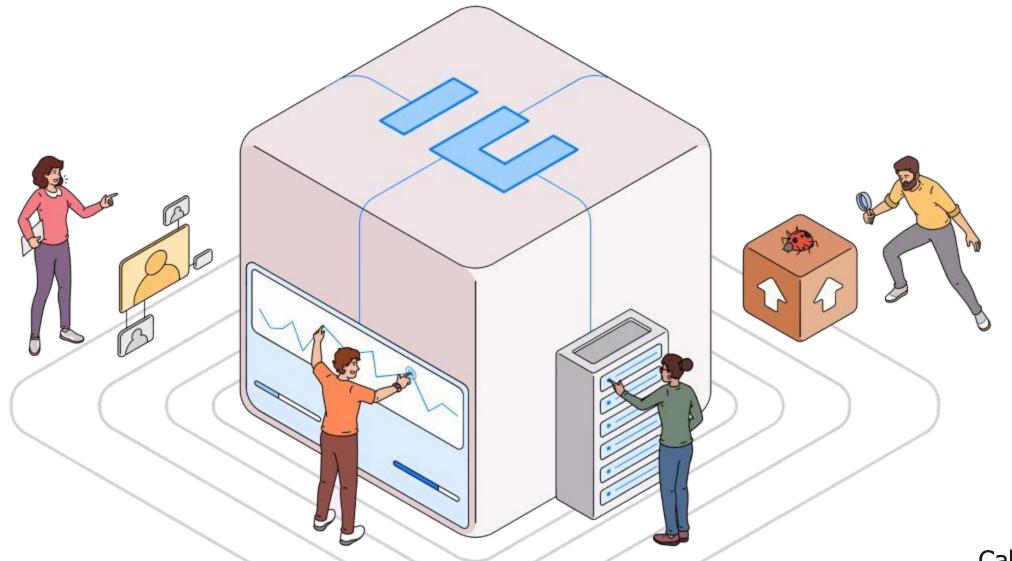


Save upto 40% on ERP, CRM, HRM Get your business Online with Unlimited Users

#### **Introducing New Enterprise Software for Small, Medium Businesses**





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Building awesome enterprise applications

# What is ERPNext?

ERPNext is an open source web-based system aimed at small and medium sized businesses. It assists companies with accounting, human resource management, sales, purchase, inventory, CRM, administration, project and task management, manufacturing, and even website. ERPNext is built using Python, Frappe, and MySQL.



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**15**+

years in business

5000+

customers across domains

60+

team, built for success



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customers across domains

















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10K+
hrs of implementation





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## **About ERPNext**

✓ World's top 100% open-source ERP

√ 12,000+ community members

High feature coverage

Modern and scalable web platform

Serves multiple domains and industries

Powered by Frappe Framework

### Domains

Manufacturing	Retail	Services
HealthCare	Fintech (BFSI)	Distribution



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### Features & Modules



Purchase Management



**Inventory Management** 



**Human Resources** 



**CRM** 



Manufacturing & Sales Management



**Accounting** 



**Support** 



**Community Apps** 



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# Why ERPNext



**Open Source** 



**Easier to use** and configure



Personalizable and flexible



Powered by Frappe Framework

- Single source of truth
- Cross-platform compatibility

- Helps in planning and managing
- Eliminates redundancy



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### **Testimonials**

**ZERODHA** 

ERPNext has been very integral in our journey

Kailash Nadh

CTO, Zerodha

It's the most agile ERP on the planet



Financial Services

We're confident that ERPNext will be the future

**Deepafi Ingle** 

**Reliance Industries** 

The magic that has been built and continue to be built is futuristic.

Salim

**Business Consultant** 

**Simone Micheli** 

Project Manager, Wallbox

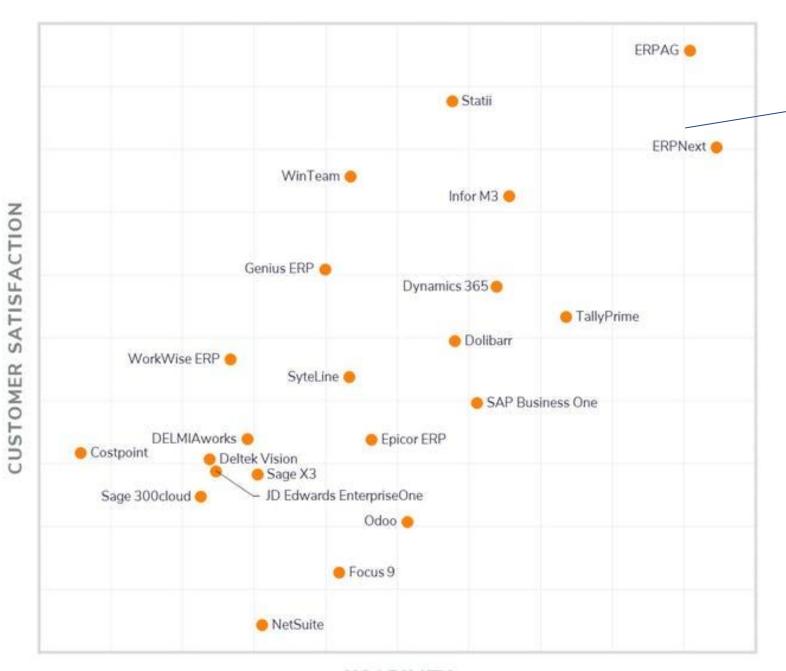


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### **Modules & Screenshots**



ERPNext Standards here in the Competition

#### **Source**

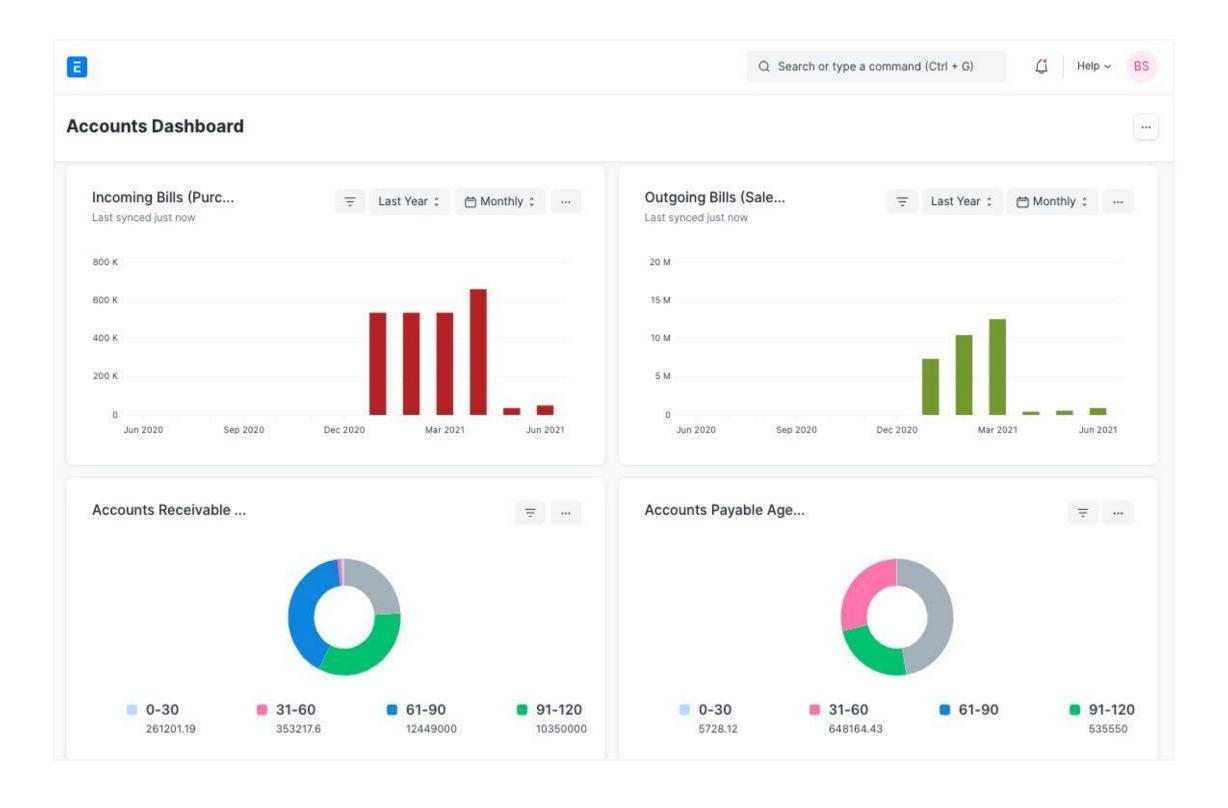
https://erpnext.com/enterprise

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Email: <a href="mailto:team@fileian.com">team@fileian.com</a>



### Dashboards

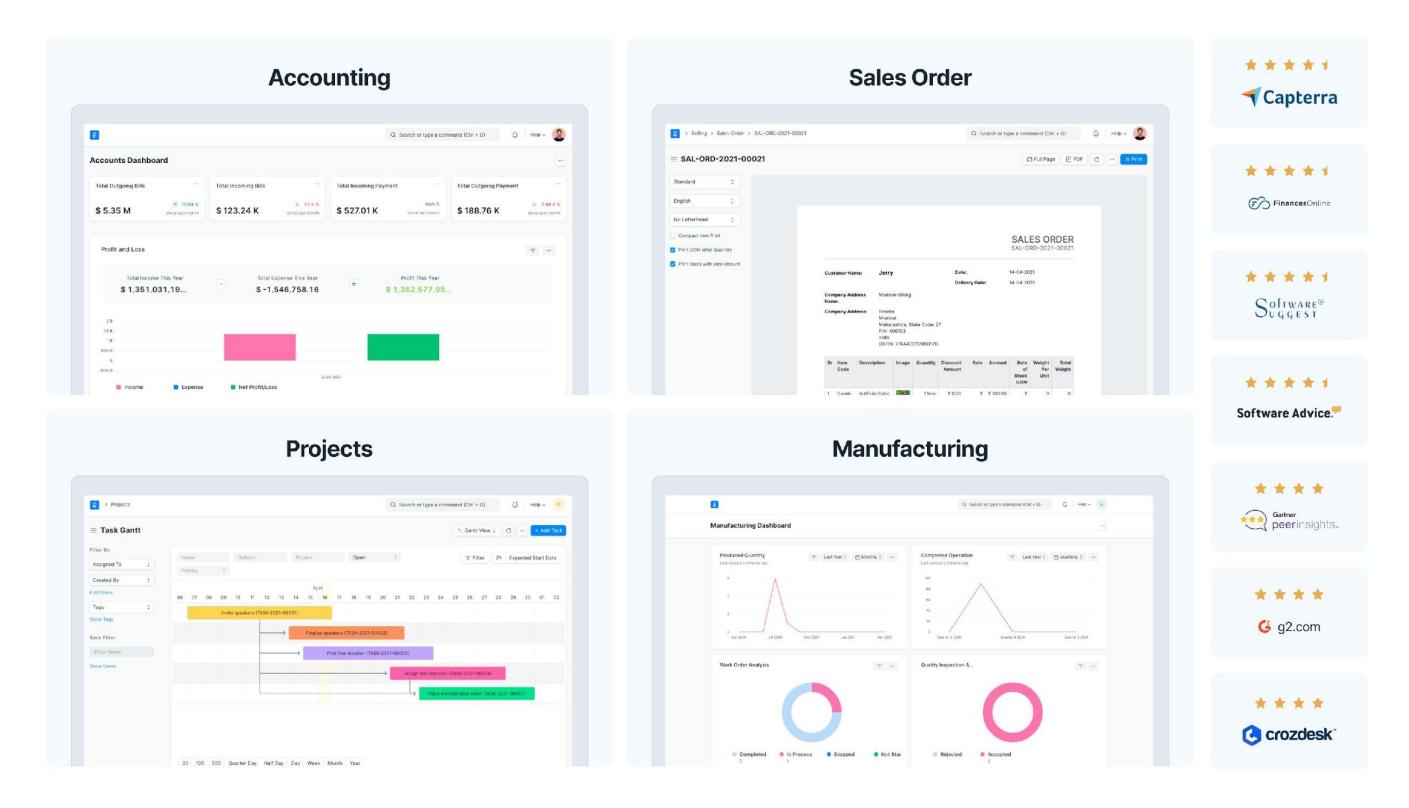




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## **Modules Chart**

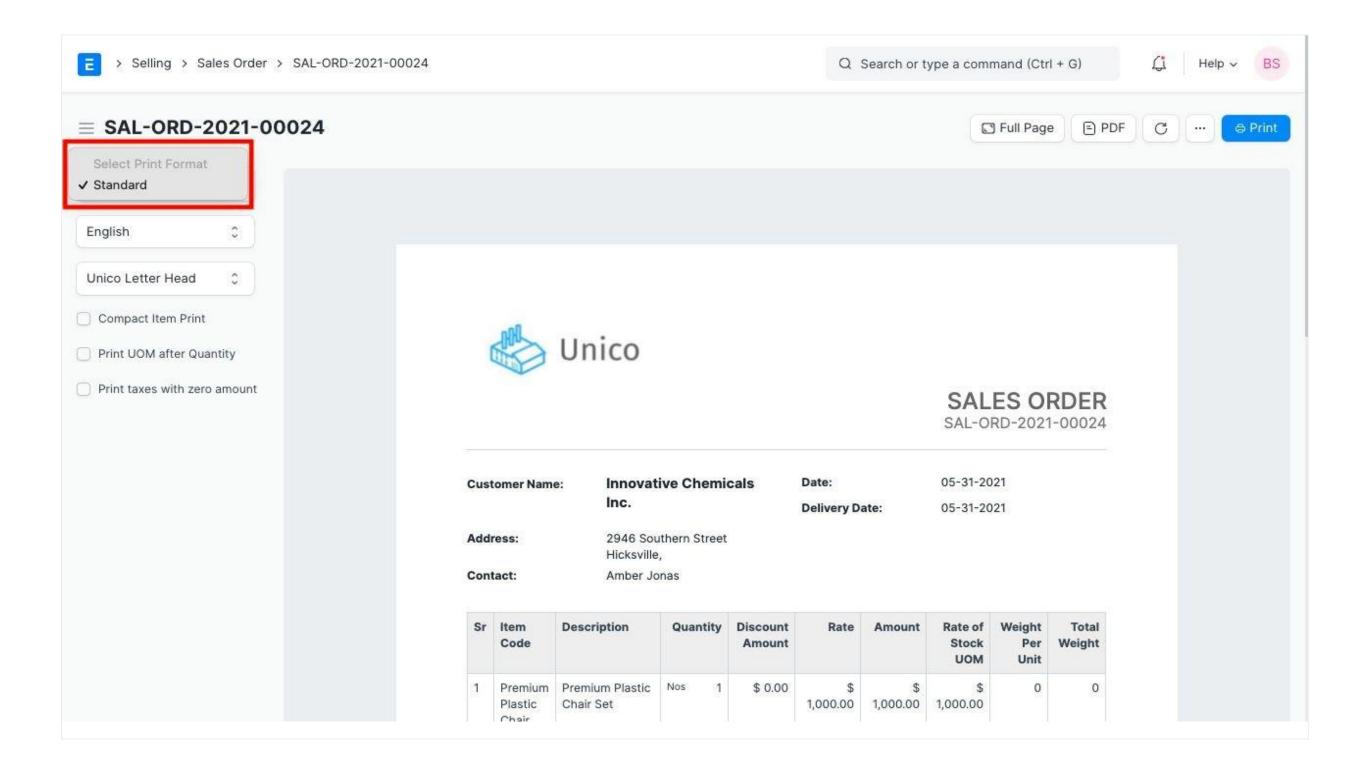




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### **Print Format**





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# **Module Support**

Sales and **Financial Purchase** Accounting Inventory Management **Asset** Management Manufacturing ERPNext Quality **CRM** Management **Projects** Website **HR & Payroll** 

Partner

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### Modules

### **Accounting Modules**

- Chart of Accounts
- General ledger
- Journal Entries
- Bank and cash management
- Accounts Receivable and payables

- Financial Statements
- Budgeting and forecasting
- Multi -Currency and Multi- Company support
- Financial Analytics
- Integration With other module

#### Sales & Purchase Order Module

- Quotation and sale order management
- Delivery note
- Sales Invoice and return
- Sales analytics
- POS

- Purchase order management
- Purchase Receipt
- Purchase Invoice and Returns
- Purchase Analytics



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### Modules

### **Manufacturing Modules**

- BOM Management
- Production Planning & Control
- Work Order Management
- Integration with Other Modules
- Job Card Management

#### **CRM Modules**

- Lead and Opportunity Management
- Contact and Account Management
- Quotation and Sales Order Management
- Customer Support and Ticket Management
- Email Marketing Integration
- Reporting and Analytics
- Integration with other module

### **Inventory Management Module Asset Management Module**

- Item Management
- Stock Management
- Warehouse Management
- Inventory Valuation
- Order management
- Inventory Analytics
- Integration with other module

- Asset Master
- Asset Depreciation
- Asset Maintenance
- Asset Tracking
- Asset Disposal
- Asset Analytics
- Integration with other module



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### Modules

### **Project Management Module**

- Project Creation and Setup
- Task Management
- Resource Management
- Cost Management
- Document Management
- Project Analytics and Reporting
- Integration with other module

### **Website Management Module**

- Website Creation and Designing
- Content Management
- SEO and Metadata
- E-commerce Functionality
- Integration with other module

### **User Management Modules**

- User Roles and Permission
- User Account Management
- User Activity Monitoring
- User Interface Customisation
- Integration with other module

### **Integration Module**

- API Integration
- Web Hooks
- Data Import and Export
- Data Synchronization
- E-Commerce Integration
- Third Party Integration
- Custom Integration



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### **Addon Modules**

#### **Human Resource Modules**

- Employee Management
- Attendance and Leave Management
- Payroll Processing
- Performance Management
- Expense Claims and Reimbursements
- Reports and Analytics
- Integration with other module
- Employee Life cycle Tracking

HR module does not come by default into ERPNext.

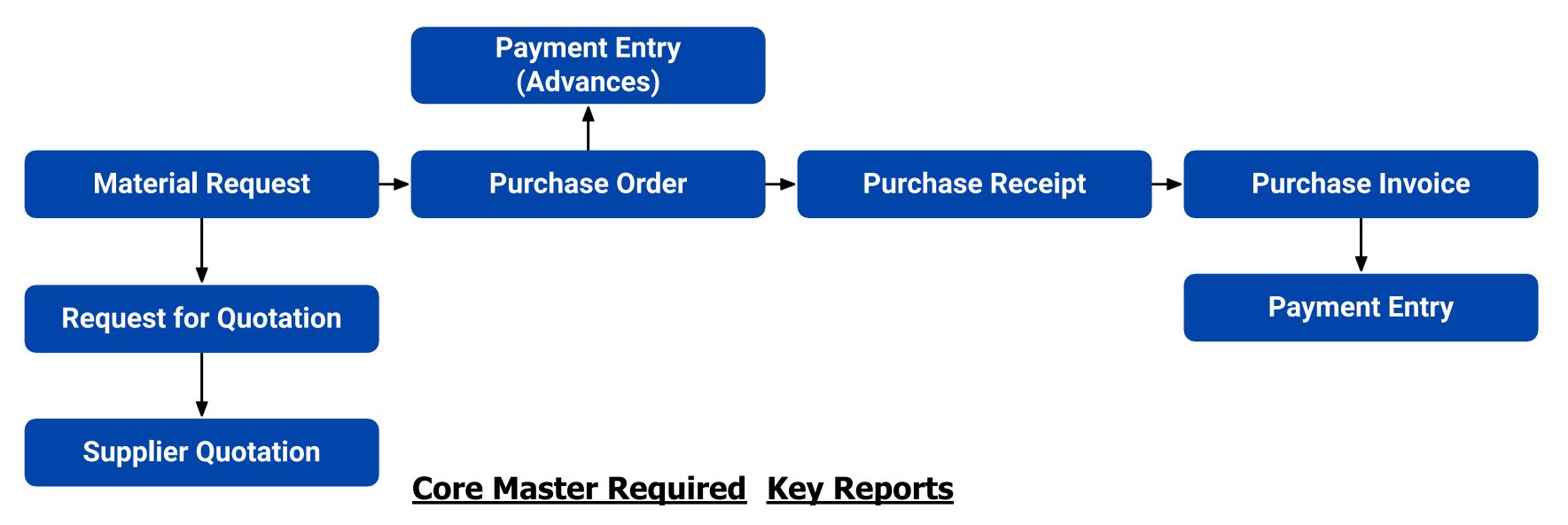
HR module can be integrated into ERPNext Additionally



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# **Purchase Cycle**



- Item Master
- Supplier Master
- Address Master

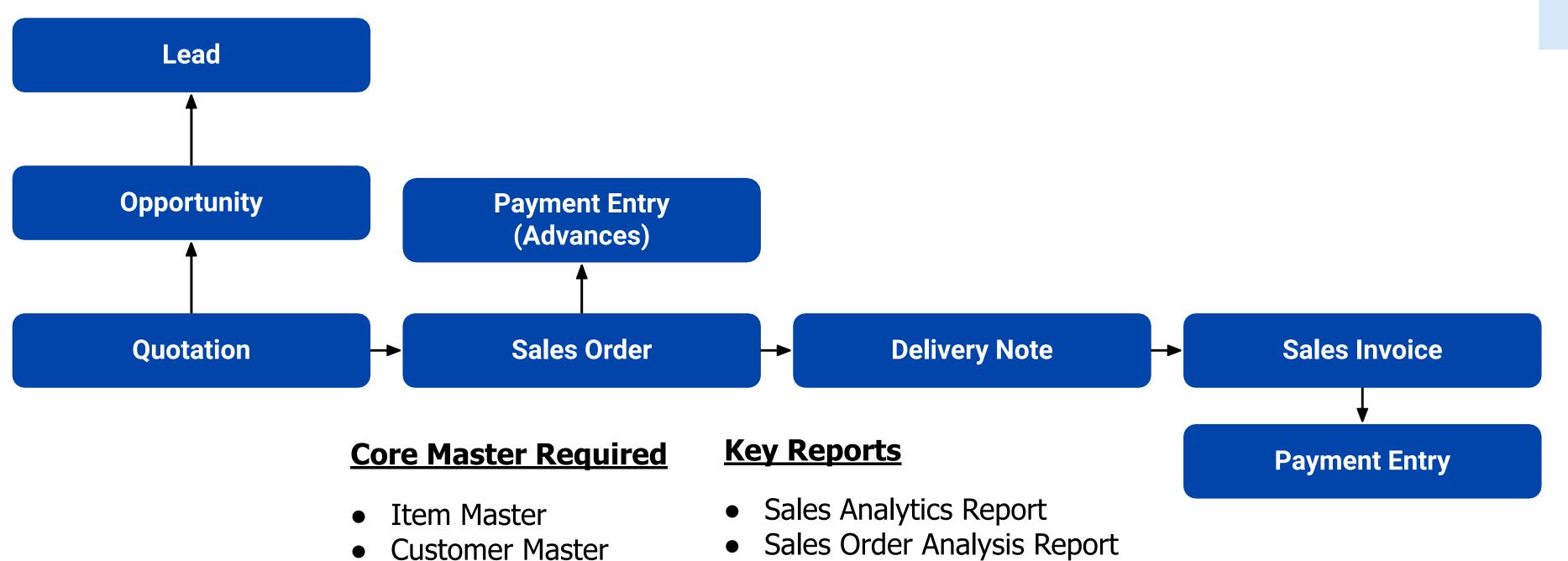
- Purchase Order Analysis
- Items to Order and Receive
- Purchase Order Trend
- Procurement Tracker



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# Sales Cycle



**Address Master** 

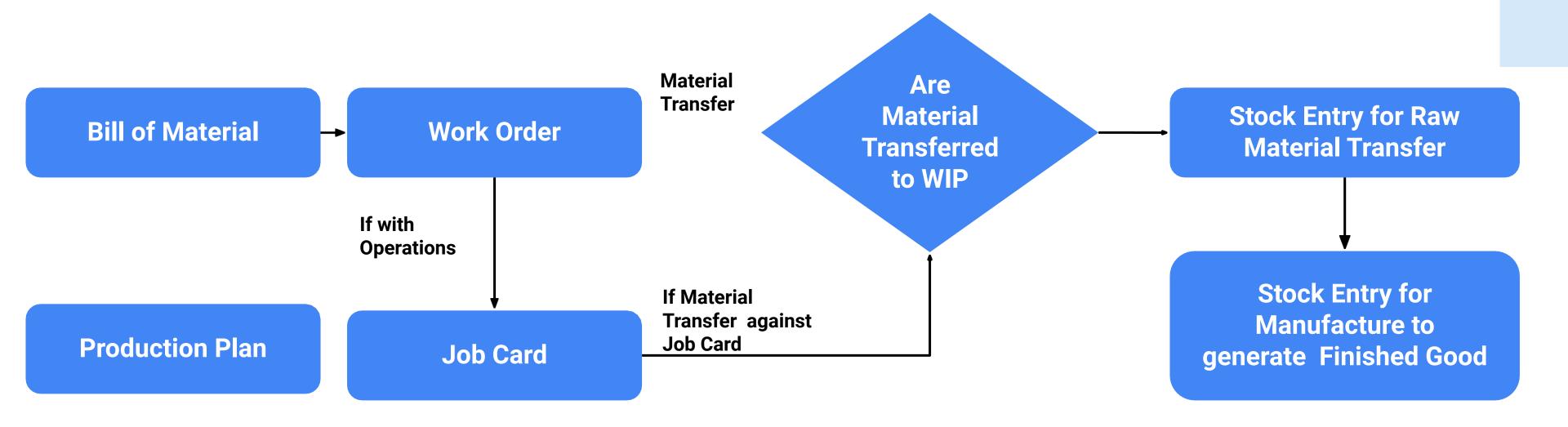


- Sales Order Analysis Report
- Sales Funnel Report

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# Manufacturing Module



#### **Core Master Required**

- BOM (Bill of Material)
- Item Master
- Workstations
- Operations
- Routing

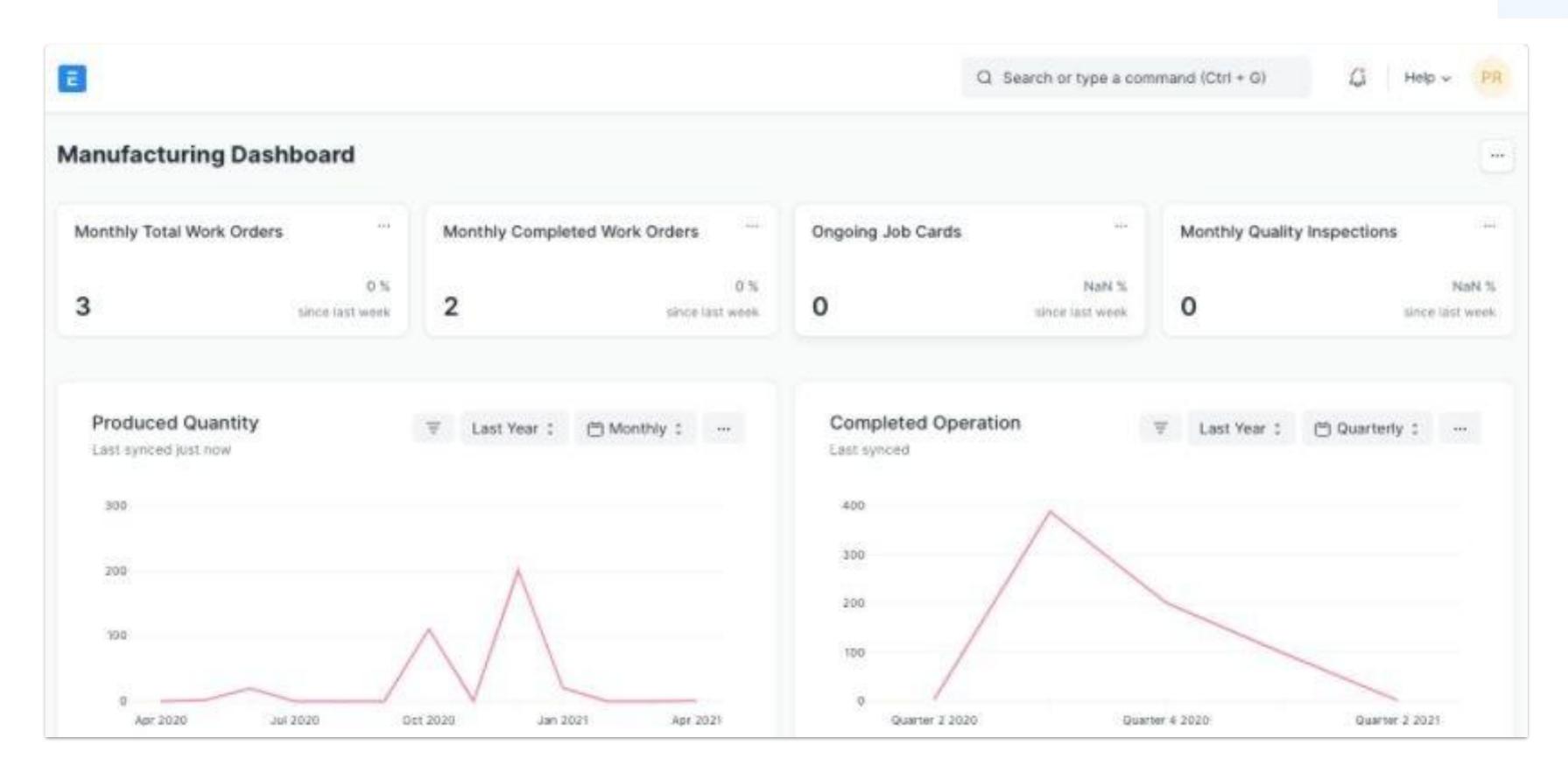
#### **Key Reports**

- Production Analytics
- BOM Stock Report
- Work Order Summary
- Job Card Summary
- Quality Inspection Report

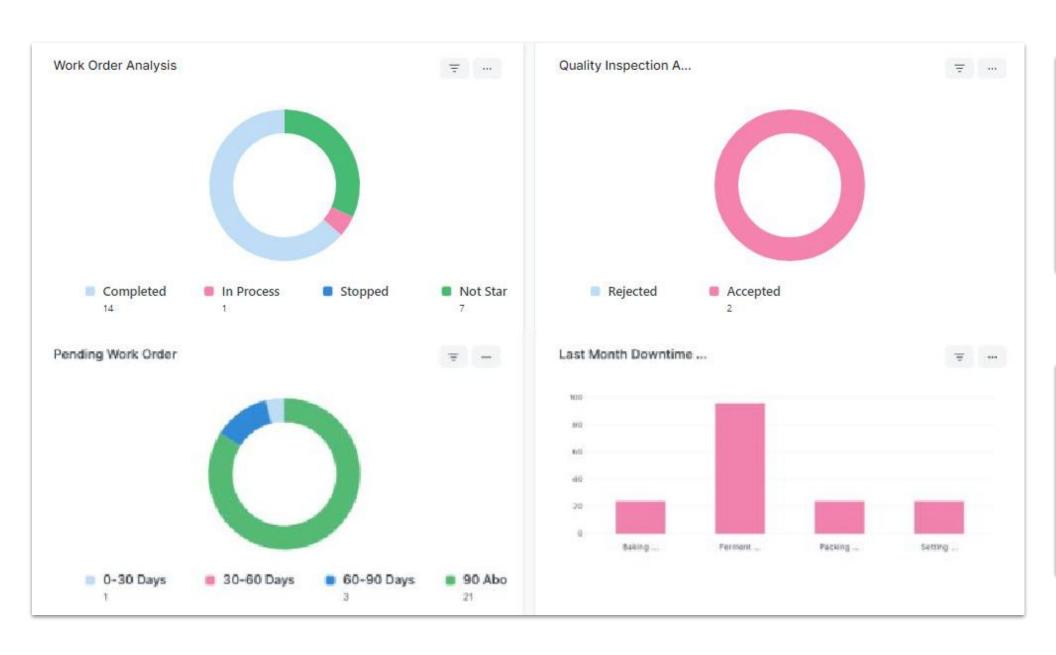
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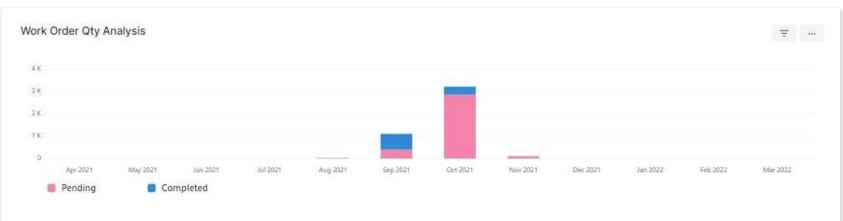


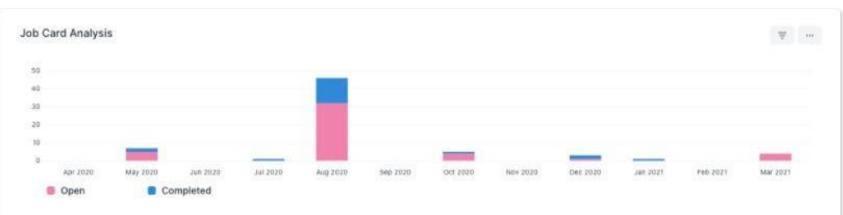
# **Manufacturing Dashboard**



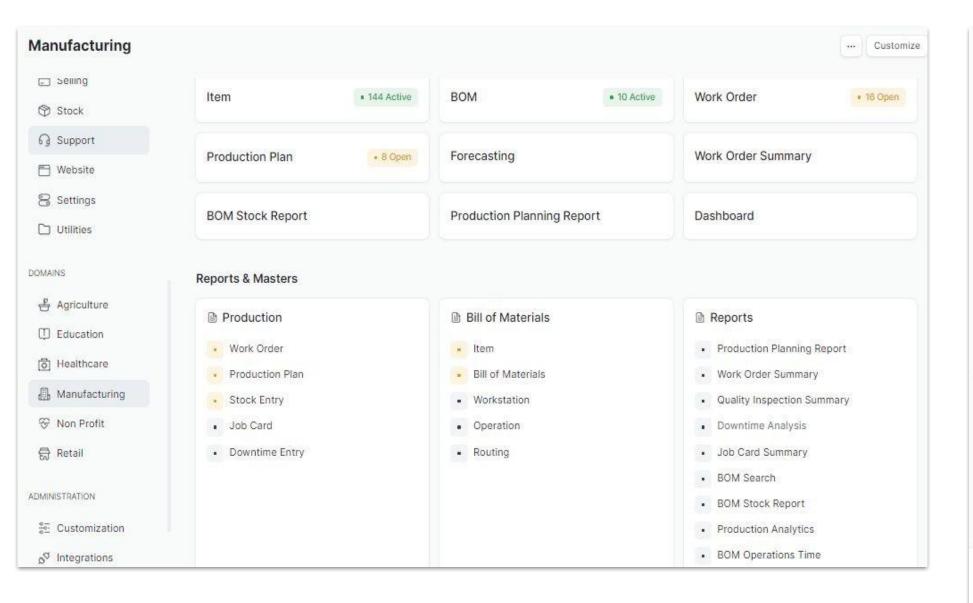
### **Production Dashboard**





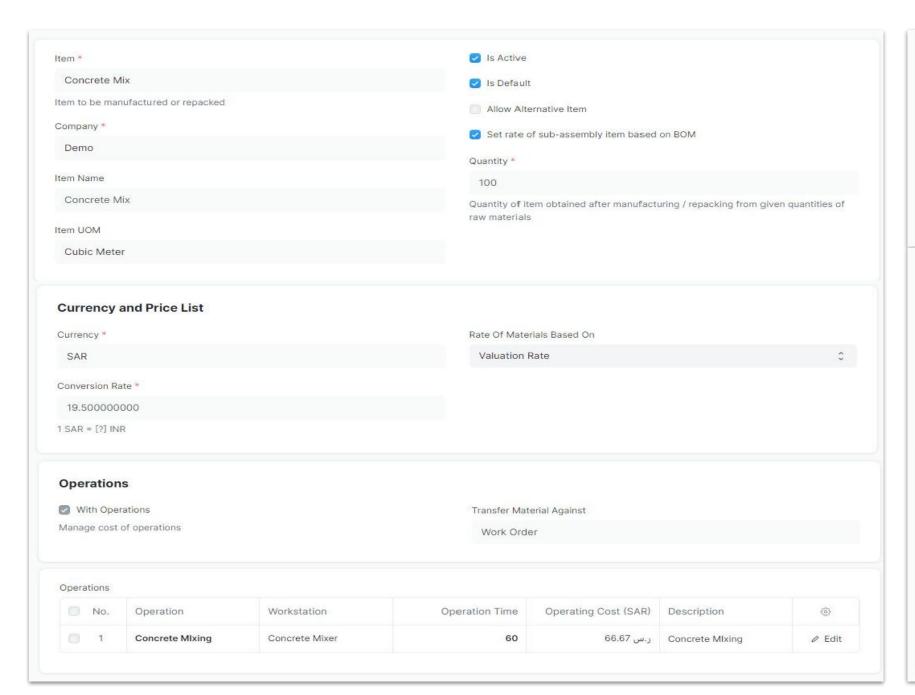


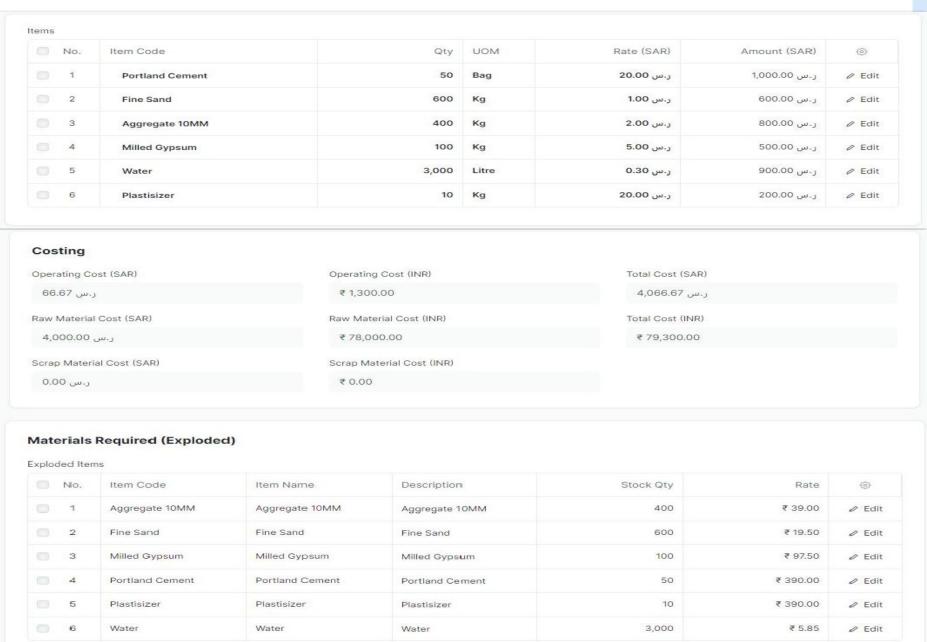
# **Manufacturing Interface**



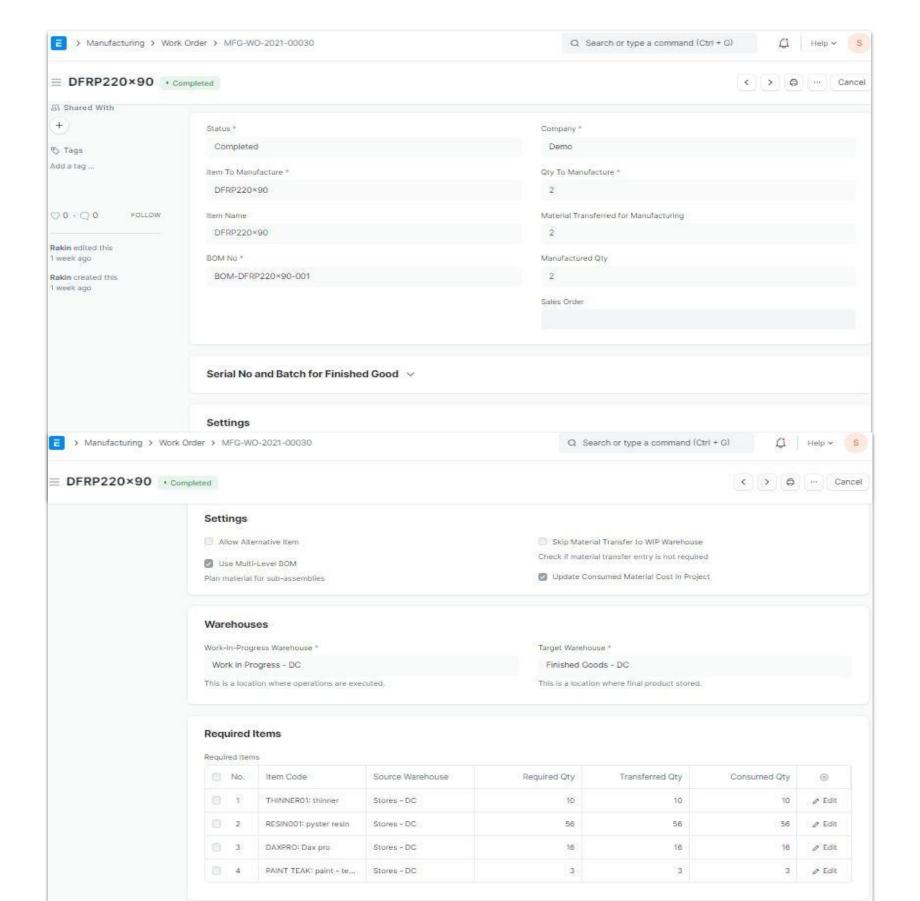
Raw Materials Consumption				
Allow Continuous Material Consumption	Backflush Raw Materials Based On			
Allow material consumptions without immediately manufacturing finished goods against a Work Order	вом	0		
Capacity Planning				
Disable Capacity Planning	Capacity Planning For (Days)			
Allow Overtime	30			
Plan time logs outside Workstation working hours	Plan operations X days in advance			
Allow Production on Holidays	Time Between Operations (Mins)			
	0			
	Default: 10 mins			
Default Warehouses for Production				
Default Work In Progress Warehouse	Default Scrap Warehouse			
Default Finished Goods Warehouse				
verproduction for Sales and Work Order				
rerproduction for Sales and Work Order	Overproduction Percentage For Work Order			

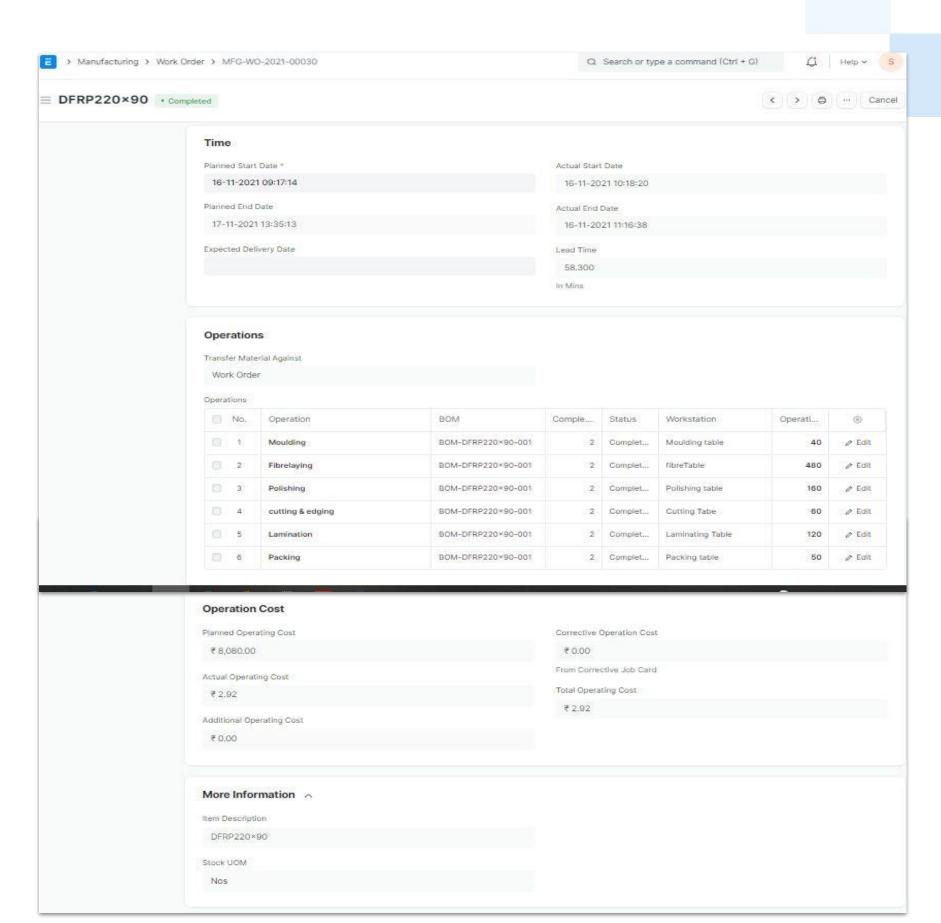
### **Bill of Material Interface**



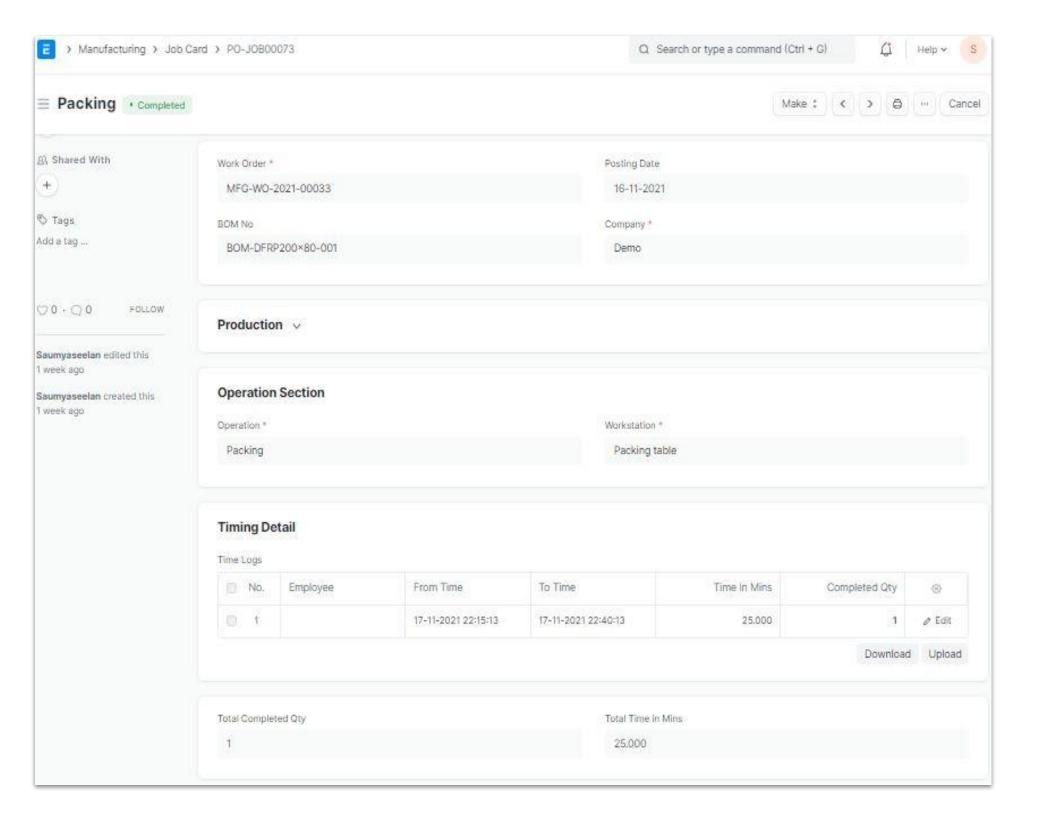


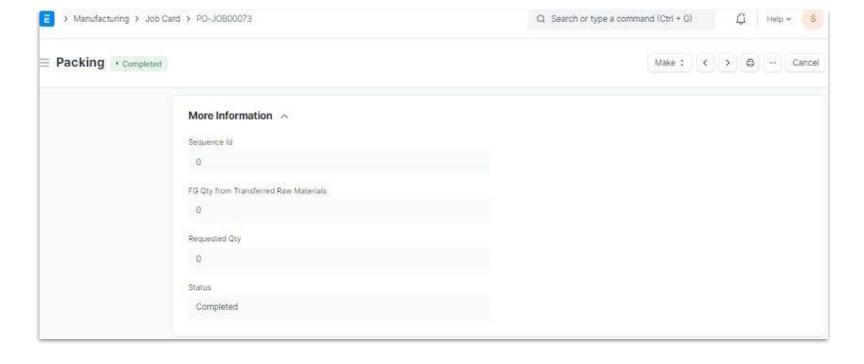
### Work Order Interface



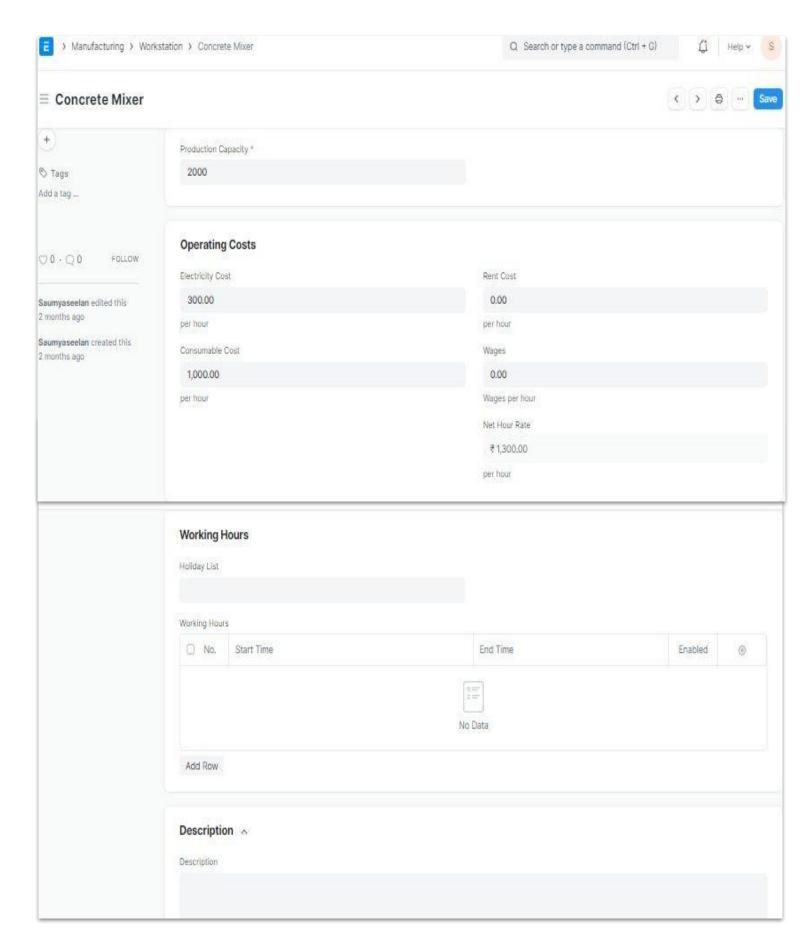


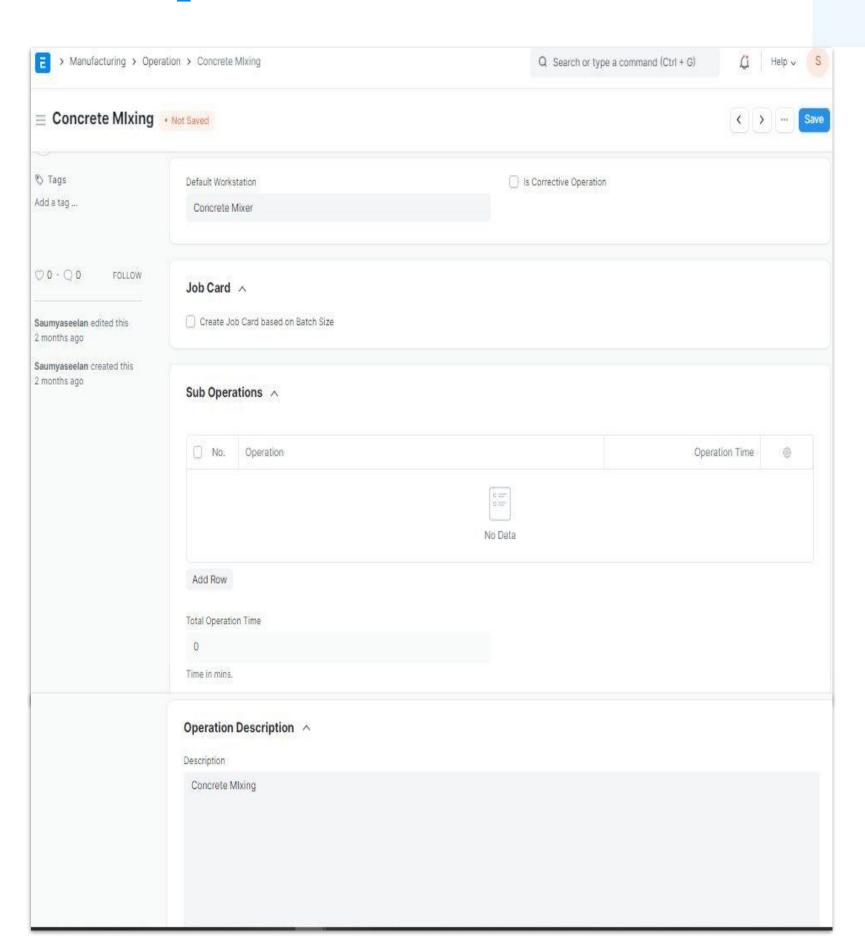
### **Job Card Interface**

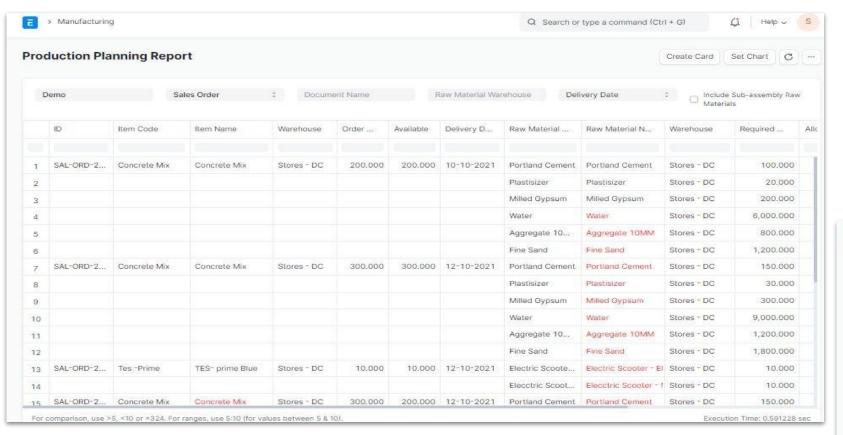




# Work Station & Operations

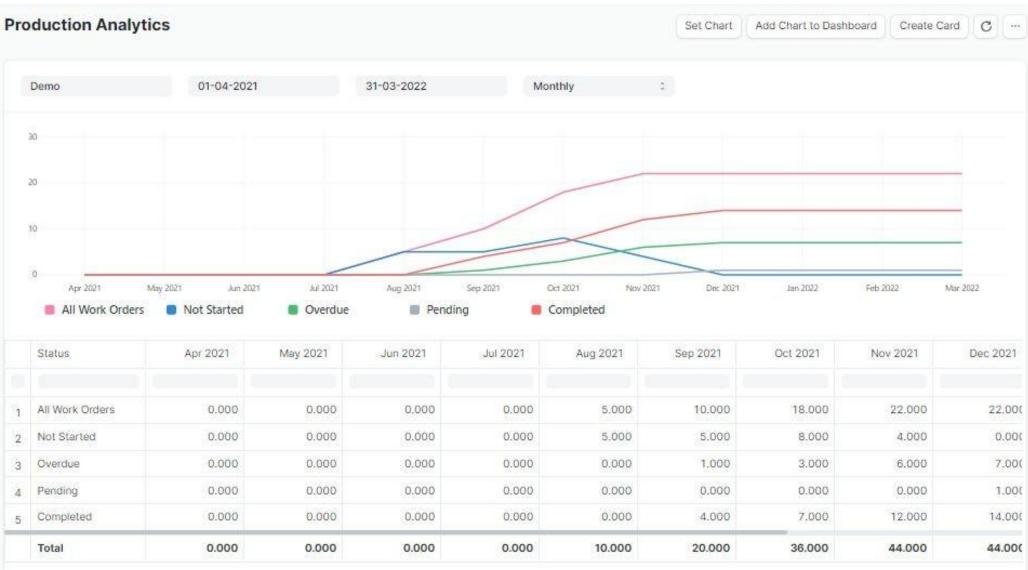




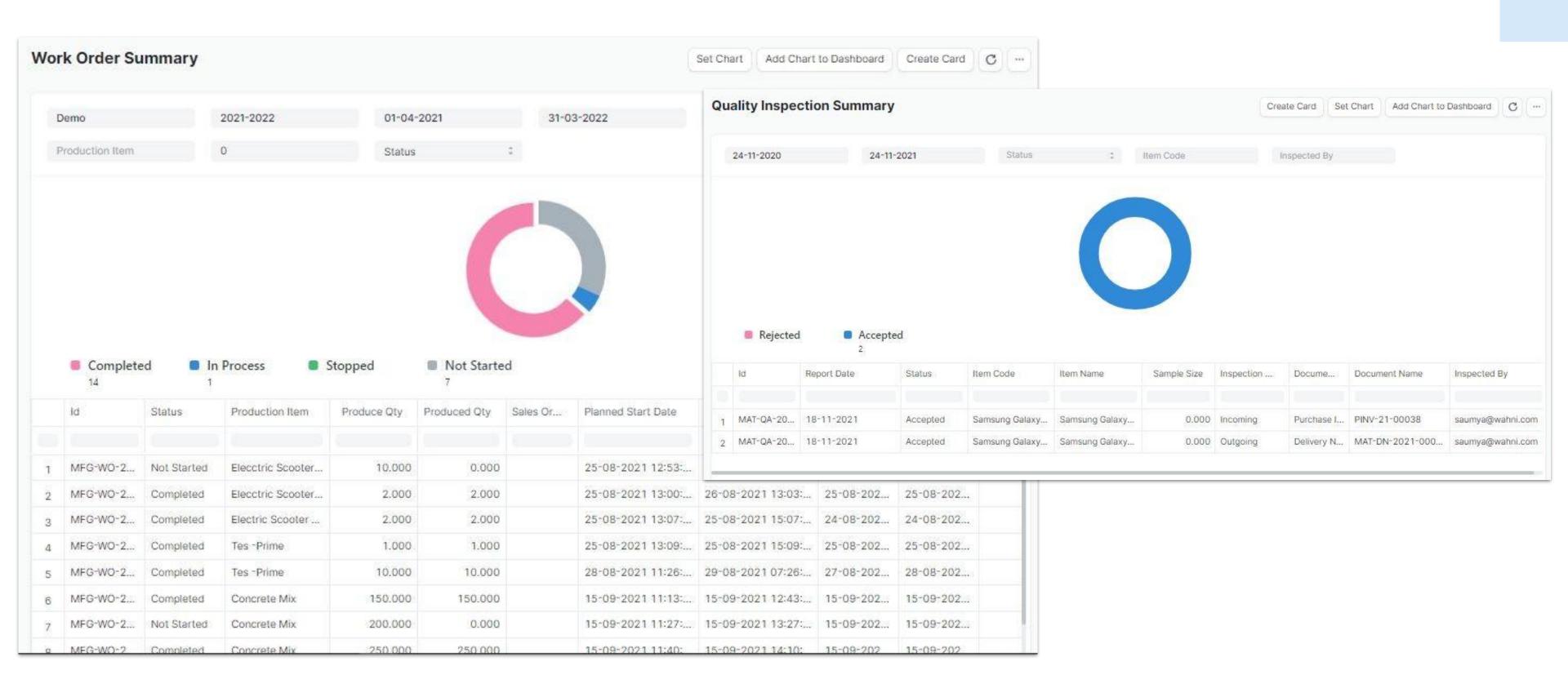


#### **BOM Operations Time** Create Card BOM Item Code Workstation Sub-assembly BOM Co... 60 BOM-Concrete Mi... Concrete Mix Concrete Mix Cubic Meter Concrete Mixing Concrete Mixer BOM-Curcumin-001 Curcumin Centrifuging Centrifugal M... 120 240 Ageing 240 Fibrelaying 20 Moulding Moulding table Packing table 30 cutting & edging Cutting Tabe Polishing Polishing table Lamination 60 BOM-DFRP200×8... DFRP200×80 Packing Packing table Lamination Laminating T... 60 12 240 Fibrelaying fibreTable Moulding table Polishing table 80 Polishina 30 cutting & edging 17 BOM-DFRP220×9... DFRP220×90 30 DFRP220×90 Nos cutting & edging Cutting Tabe

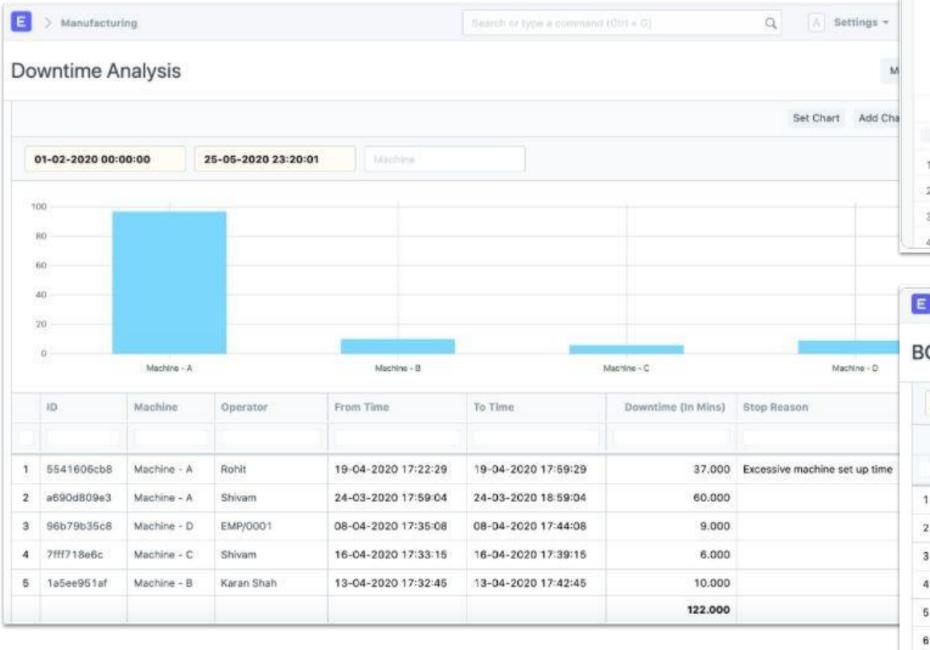
# Production Planning, Analysis & BOM Operation Time Report

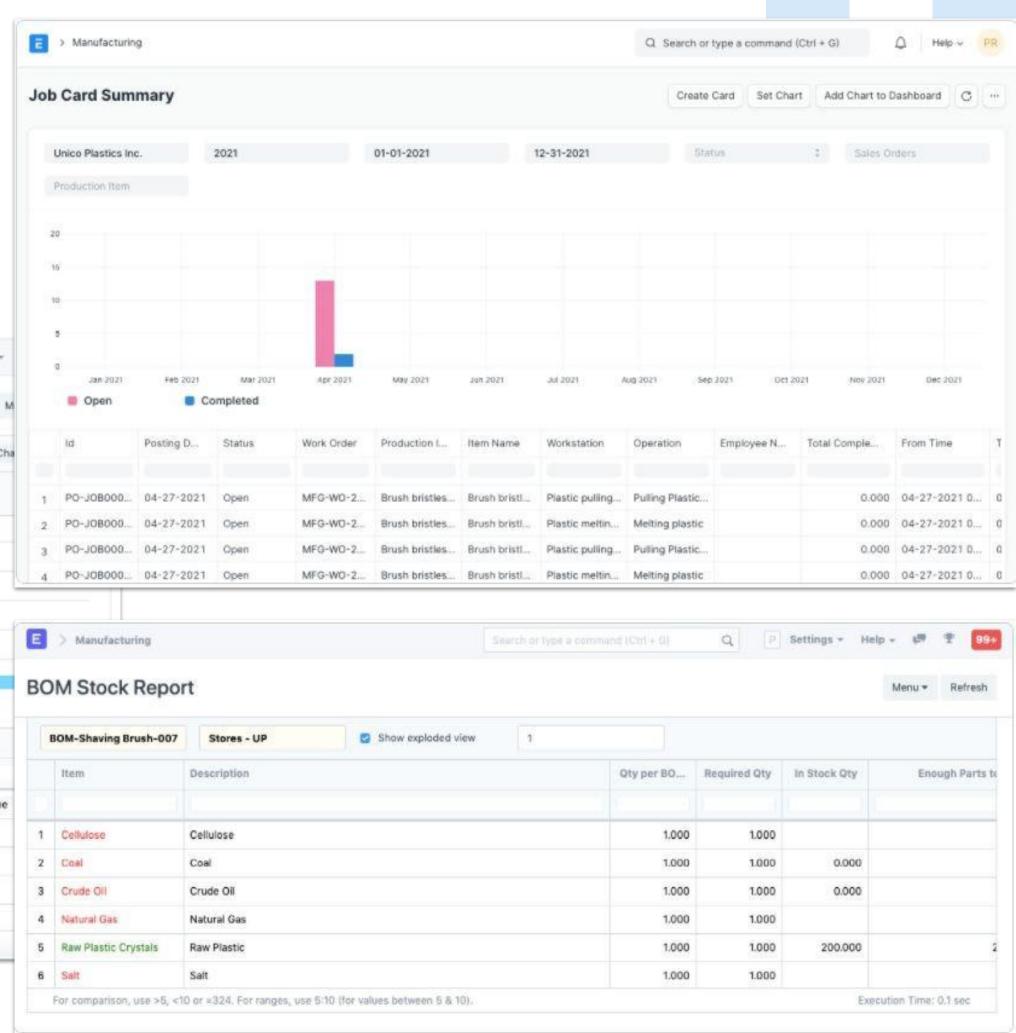


# Work Order Summary & Quality Inspection Summary



### Downtime Analysis, Job Card Summary & BOM Stock Report





### **Benefits of ERPNext**

#### **Cost Effective**

- Unlimited User creation
- No in-house infrastructure required (Cloud based system)
- Low cost of acquisition, implementation and customer support

### **Adaptability & Flexibility**

- Integrations with attendance machines, Google services
- Allow remote access and offline capabilities
- Custom Workflows
- On-the-fly Customization

### **Simplicity**

- Web-based system
- Easy Customization and extension
- Mobile Access
- Extensive functionalities
- Integrated into a single platform

### **Real-time Analytics**

- Analytics, Reports and Dashboards are updated across department as soon as data updated
- Secure, Cloud based with offline capabilities

Partner

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## **Comparison with Competitors**

Comparison	Frappe (Fileian)	SAP	Oracle	Microsoft	SaaS Software
Licensing Cost	Free	Paid	Paid	Paid	Paid
Users Limit	Unlimited	Limited	Limited	Limited	Limited
Cloud Hosting Type	Private / Public Cloud	Private / Public Cloud	Private / Public Cloud	Public Cloud	Public Cloud
Cloud Hosting Cost	Starting < 10K	Starting > 50K	Starting > 50K	Starting > 50K	Included
Implementation Time	6 to 12 Weeks	12 to 24 Weeks	12 to 24 Weeks	6 to 12 Weeks	No Applicable
Implementation Cost	Low	High	High	Medium	High
<b>Customisation Type</b>	Full (Low Code No Code)	Partial	Partial	Limited	Not Applicable
<b>Customisation Time</b>	Low	Very High	Very High	High	Not Applicable
<b>Customisation Cost</b>	Low	Very High	Very High	Medium	Not Applicable
Migration Cost	Low	Very High	High	Medium	High
Integrations Cost	Low	High	High	Medium	Very High
Security	Yes	Yes	Yes	Yes	No
Maintenance Cost	Low	Very High	Very High	High	High



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### **Comparison with Freelancers & Inhouse Team**

Parameter	Fileian	Freelance Developer	In-House Development
Time to get right developers	1 day - 2 weeks	4 - 12 weeks	1 - 12 weeks
Time to start a project	1 day - 2 weeks	1 - 12 weeks	2 - 10 weeks
Acquisition cost	0	0	\$9,000 - \$25,000
Recurring cost of training & benefits	0	0	\$5,000 - \$10,000
Pricing (weekly Average)	1.5x	1x	4x
Time to scale size of team	1 day - 2 weeks	1 - 12 weeks	4 - 16 weeks
Project failure risk	Extremely Low	Very High	Low
Termination costs	NONE	None	High
Developers backed by a delivery team	YES	No	Some
Agile Development methodology	YES	No	Some
Quality assurance	YES	Some	No
Impact due to turnover	NONE	High	High
Structured training programs	YES	No	Some
Communications	Seamless	Uncertain	Seamless
Tools and professional environment	Best-in-Class	No	Varies



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# **Third Party Integrations**















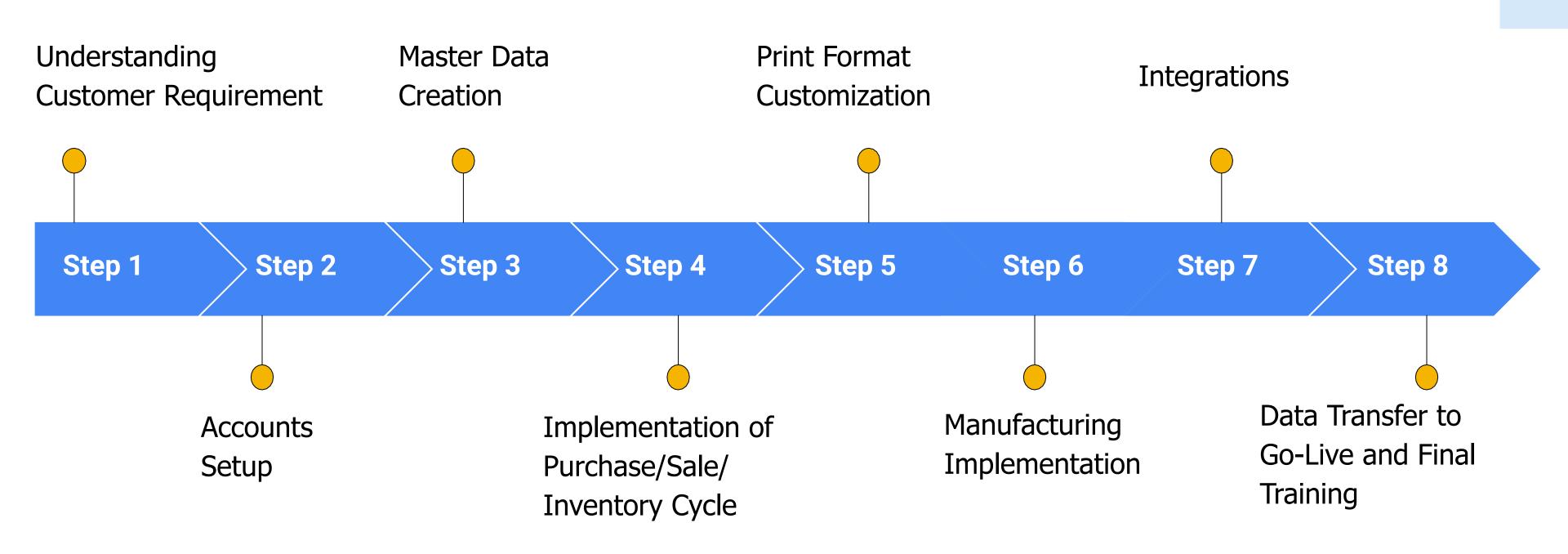








## Project Implementation (Standard Practice)





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# **About Fileian**

#### We Drive Your Data With Trust & Security!

Fileian is CMMI Level 3, ISO & DIPP Certified Company trusted by Enterprises & Governments for hassle free Applications Consulting, Development & Maintenance Projects.

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# **About Fileian Fileian Ventures Private Limited**

Our mission is to give Clarity, Capability & Courage to Clients to build business using technology efficiently.

Established in 2016 to provide easy access to Enterprises with Affordable and Efficient Technology for Small, Mid & large size businesses. At Fileian, we have expert team to manage and maintaining ERP, CRM, HRM systems. We have successfully completed more than 100 Projects.



# Recently Implemented
Customised Enterprise Application
at Heathrow Airport, London



#### **Company Registrations:**

CIN Number: U74999MH2016PTC280265

GST Number: 27AAFCD6767M1ZZ

ISO 9001:2015 Number: IN13506A

CMMI Level 3 Number: SPC19C3491

# Our Director's Message We drive your data!





Niheel Sonar Founder & MD

I hold experience of 14+ Years in IT Services Industry for Building Enterprise Applications & Government Projects. I have experience of working with Fintech, Lending, Manufacturing, Telecom, Services Industry Projects

The Open source softwares is growing tremendously faster and getting adopted by many fortune 500 companies too. The Small and Medium Scale Enterprises are in a strong position to get affordable and efficient technology solutions in comparison to another Licensed Applications.

If you don't trust me then visit the link below https://erpnext.com/enterprise

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On a Mission to help Enterprises get Efficient & Affordable Technology!

Enterprise Applications Consulting

ERP, CRM, HRM Implementations & Maintenance

Custom Web & Mobile App Development

Enterprise Product Development

Web3 Technologies

**ERPNext** 

**Frappe Cloud** 

**F** Framework



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# What are the recognitions?

Fileian is proud to showcase the recognitions for Quality Standard Certification displayed below









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## How to engage?

Our experts will come up with all kinds of ideas and initiatives for delivering the best solutions of your expectations

#### **Connect**

Connect & share your Requirement with Terms

- Discovery Call
- Requirement Generation
- Agreement & NDA

### **Implement**

Connect & share your Requirement with Terms

- Implement Modules
- Data Migration & Testing
- Client Training

#### **Customize**

Connect & share your Requirement with Terms

- Requirement Generation
- Integrations, Migrations
- Testing, Training, Launch

#### **Maintain**

Connect & share your Requirement with Terms

- Maintenance Contracting
- Bugs fixing
- Training & Support

- \* Terms & Conditions Applicable depending on Clients & Projects Requirements.
- \* For more details Engage with our team or visit us at www.fileian.com



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# Thank You!

For Pricing, Demo or any other information Please email at team@fileian.com or call us at 9175 975 009 / 9096 302 211



#### **Company Registrations**

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GST Number: 27AAFCD6767M1ZZ ISO 9001:2015 Number: IN13506A CMMI Level 3 Number: SPC19C3491



#### **Fileian Ventures Private Limited (Indian)**

Registered Office: 302, ARTIS, Govind Nagar, RD Circle, Nashik - 422005

Call: 9175 975 009 / 909 630 22 11

Website www.fileian.com | Email: email@fileian.com